



## **Effective Purchasing Techniques Seminar in National & International Trading Arenas.**

“If the purchasing function controls over 60 percent of the cost in a product, then resources and talent must be focused on this function if the business is to stay healthy” Micheal & Mary LU Harding (2001). *Purchasing*, New York: Barron’s educational Series.

**First Time in Lebanon  
at BAU  
This Summer...**



### **Scope of the program:**

The program covers institutional, legal, financial, and procedural issues involved in the procurement of goods and services.

Throughout this Seminar, lots of ideas will be shared like, Vendor agreements & relationships, Forecasting techniques, and price cost monitoring, Negotiations, Food Storage conditions, and discussions to improve transparency, efficiency, and accountability.

It provides participants with a detailed analysis of the project-procurement cycle and includes a full presentation of the procurement policies, procedures, and practices in national & international arena.



## Who Should Attend?

### Primary market

- Inventory controllers
- Inventory forecasting managers
- Freshly graduate who intends to proceed in Purchasing career.
- Buyers & planners
- Purchasing manager
- Finance manager
- Cost controller
- Stock controller
- Operation managers
- Manufacturing analysts

### Secondary market

- Logistics managers
- Import/Export managers
- Manufacturing Distributors
- Wholesalers
- Retailers
- Fast Moving Consumer Goods (FMCG)
- Food and Beverage
- Pharmaceutical / Medical
- Electrical / Electronics
- Automotive
- Automotive Parts
- Chemicals & Petrochemicals
- Logistics
- Oil & Gas
- Freight and forwarders
- Heavy industries

This Course is 42 hrs delivered with Manuals and Exercises, tips & tricks.

To register [Click Here](#) or Call 01-300110 Ext 2622

